

INDEX

- ACCOUNT keeping, progress of, 126.
 Agricultural industry, 48.
 American influence on trading methods, 134.
 Apprentice system, 16.
- BANK rate, influence of, 118.
 Banking practice, 113.
 Banks and traders, 115.
 Basis of British commerce, 11.
 Blind-alley employment, 205.
 Board of Trade, 151.
 —, multifarious duties of, 166.
 —, inefficiency of, 166.
 Bounties, 73, 95.
- CANALS, 66.
 Catalogue distribution, 80.
 Census of production, 41.
 Chambers of Commerce, 161.
 Colonial trade with • Britain, 95.
 Combines in British trade, 136.
- Commercial attachés, 164.
 Commercial cadets, 175.
 Commercial intelligence, 159.
 Competition among retailers, 124.
 Consular reports, 185.
 Consuls, position of our, 183.
 Co-partnership schemes, 152.
 Corporate traders, 112.
 Costing system, introduction of, 126.
 Cotton, our supplies of raw, 27.
 Countries with which we trade, 55.
 Crop reports, use of, 101.
- DEPENDENCY on raw materials, 56.
 Duties of employee, 215.
 Duties of employer, 214.
- EDUCATION, employer's view, 206.
 Educational system and trade, our, 193, 223.
 Emigration, effect of, 95, 99.

- Employer and employee, 208.
- Ethics of our commercial system, 213.
- Expenditure analysed, 129.
- Export trade, figures of, 242.
- Exports, destination of our, 54.
- FOREIGN Office and trade, 185, 191.
- Foundation of British commerce, 11.
- Free Trade, 75.
- GARDEN cities, influence of, 220.
- Geographical advantages, 12.
- Goods, Clearing House for traders, 65.
- HOME trade, aspects of our, 163.
- , how to maintain, 177.
- IMMORALITY, commercial, 216.
- Impediments to trade development, 78.
- Import trade, figures of, 236.
- Imports, sources of our, 52.
- Indian markets, 98.
- Individual trader, 123.
- Individualist, passing of the, 210.
- Industrial Council, establishment of, 148.
- Industries, net output of, 45.
- Information of trade openings, 159.
- Iron and steel trade, 31.
- JOINT-STOCK trading, 112.
- Joint-stock employer, 211.
- LINGUISTIC difficulties, 80.
- MACHINERY, increasing use of, 143.
- Maritime supremacy, 12.
- Ministry of Commerce, an ideal, 156, 170.
- , duties of, 176.
- , personnel of, 171.
- Money market and trade, 118.
- Monroe Doctrine, 91.
- Moral and physical character of our people, 12.
- Multiple shop trading, 121.
- Municipal trade, 104.
- NATIONAL expenditure, 156.
- New markets, 81.
- OIL, commercial use of, 39.

- Organisation, National, 226.
 Organisation, present lack of, 31, 165.
 Output, gross and net, 42.
 PANAMA Canal, 94.
 Permanent officials, 170.
 — lack of trade knowledge, 171.
 • Personal equation in commerce, 86.
 Pig-iron production, 31.
 Production, census of, 41.
 Production, increasing costs of, 129.
 • Profit-sharing schemes, 152.
 RAILWAYS and trade, 58.
 Rate-cutting, 124.
 Retailer - cum - manufacturer, 137.
 SCIENTIFIC research and trade, 230.
 Secret Commissions Act, 213.
 Shipbuilding, 36.
 Shipping trade, 36.
 • Social aspects of trade, 217.
 Sources of our imports, 52.
 South America and the Monroe Doctrine, 91.
 Specialisation, tendency towards, 139.
 Spindles, world's cotton, 27, 252.
 Staple industries, 22.
 State, trading by the, 104.
 Steam, influence of, 14.
 Steel and iron trade, 31.
 Strike problems, 145.
 TARIFF Reform, 74.
 Taxation, new, 129.
 Textile industries, 26.
 Trade, how to maintain, 177.
 Trade, volume of, 52, 55.
 Transport difficulties, 53.
 Trust methods, 134.
 UNDEVELOPED commercial fields, 89.
 University training, advantages of, 195.
 WAGES, increase in, 129.
 Wages, standard of, 203.
 Waterways, development of our, 66.
 Wool supplies, 30.
 Workers' output per head, 144.
 Working hours, shorter, 129.